

Actors, Models & Extras.



EXTRAS

Extras are not covered by the actors union (AAA) and fall under different rules. An extra is defined as being unrecognizable and/or part of a crowd. There are several categories of extras, depending on age, whether they are being cast by photo or if they are of particular ethnicities.

CATEGORIES

Regular extras
Ethnic extras
Qualified Extras
Qualified Ethnic Extras

WORK DAY

Over 18 yrs of age, 12 hr day.
Btw 16-17 yrs of age, 7 hrs day.
Under 16 yrs of age, 6 hr day.

SUPPLEMENTARY CHARGES

Overtime @50%
Wearing a bathing suit +50%
Getting wet +50%
Still photos taken for print +100%
Wardrobe fitting
Underage extra guardian fee for signing releases

OTHER CONSIDERATIONS

There will be 1 coordinator per 50 extras
Included in the daily fee is the provision by the extra of up to 2 changes of wardrobe.
These rates are valid for all days of the week, including night shoots.

Rules for Actors and Models performing commercial work in Argentina as per the Asociación Argentina de Actores (A.A.A.).

The below rules apply to filmed or taped work, whereas the moving images for advertising purposes are created regardless of the medium in which they will be used. These do not apply to still

photography only shoots.

There are 5 categories that describe the types of roles for commercial work in Argentina. These are defined by the Asociación Argentina de Actores, the local actors guild. Role qualifications and other rules are defined by the "Convenio Colectivo de Trabajo", which has the force of Law and supersedes any private agreement.

Categories:

- ✿ Main, is the lead character/s
- ✿ Co-Protagonist, is a character which shares the lead
- ✿ Secondary, is a character that can't be removed without altering the story.
- ✿ Minor role, does not move the storyline forward and could be edited out.
- ✿ Group, at least 3 people in the frame, still recognizable.

The minimum daily fees are:

- ✿ Main: 8,360.00 ARS
- ✿ CoProtagonist: 6,967.00 ARS
- ✿ Secondary: 4,546.00 ARS
- ✿ Minor Role: 4,067.00 ARS
- ✿ Group Role: 1,834.00 ARS

Fees cover a 8.45 hour work day for adults and 6 hours for children, including lunch.

Minors under the age of 18 years are allowed to work only for 6 hours, with

no possibility of overtime. Underage labour requires a work permit that takes 5 business days to obtain.

Usage rates:

Usage rates are calculated based on the following formula:

Daily Fee * Media * Territories

As an example:

All moving media + internet is 100%.

All Print media is also 100%.

Global usage is 800%.

Therefore a protagonist's global buyout for 1 year in all moving media OR all print media is:

8,360.00 ARS * 100% * 800%

Moving AND print media is:

8,360.00 ARS * 200% * 800%

As examples, other territories are:

USA 280%

USA and Canada 320%

Western Europe 300%

All Europe 500%

Comprehensive list of countries is included in Annex A.

FAQ

1.Can talent work non-union in Argentina?	No, even non-professional actors must abide by union rules.
2.Are there any union fees?	Yes, in addition to the daily fee and the usage rights there is a 6% union fee that applies to all payments.
3.What are the talent agency costs?	Agency costs customarily range from 25% to 33%, plus 21% VAT. Most of the time it is 25%, some specialty agencies, like fashion and beauty will only work at 33%.
4.Is there a production company mark up?	Yes, which is itemized in your bid.
5.Are there any other costs?	Yes, every expense in Argentina incurs on a 1.2% credit-debit tax, also know as the check tax.
6.What happens if the actor does not make the final cut?	Usage rights are considered part of the actors remuneration, so a territory/region must be confirmed at the time of hiring and paid regardless of actual usage. This only applies to the first year and not to eventual renewals. It is important to notice this, since most countries operate under different rules.
7.What about cut-downs or reductions? Do they cost extra?	<u>Shorter versions of the same spot are included in the buyout.</u> It should be noted that in those cases in which a role becomes more important in the cut-down role qualifications may change. I.E: an actor that was a secondary on the long version becomes the lead in the reduced one, then he or she will have to be classified accordingly.
8.Can other territories be optioned and pre-negotiated?	Yes, up to 3 countries can be optioned and their cost locked at the time of hiring. This does not apply to regions.
9.What about renewals? What is the cost?	The first renewal, or second year of usage, costs the same as the original usage. The second and third renewals cost 100% more. In summary: Year 1 - 100% Year 2 - 100% Year 3 - 200% Year 4 - 200% Usage beyond the 4th year cannot be pre-negotiated.
10.When does the usage term begin?	The acquired usage period starts running 30 days after the shoot and finalizes 12 months thereafter. A holding fee for delaying the contractual start date can be paid at 1/12th of the usage cost per delayed month, up to a maximum of 6 months.
11.What media is covered?	The moving media package covers all moving media, including internet for the selected countries/territories. The print package covers all print media, including internet stills for the selected countries/territories. Global internet use is only included with global buyouts. Individual media can also be acquired, which reduces the usage cost. A detail of individual media costs can be found on Annex B
12.What happens if there is a stills campaign being shot concurrently with the commercial shoot?	A 20% additional charge on the daily fee, not on the usage, is paid as an option for eventual print usage. This fee is deducted from the print buyout, should it take place. This does not apply when print rights are acquired upfront along the moving media rights.
13.Does the buyout include exclusivity?	Not by default, but it can be negotiated at a union minimum of 40% additional.
14.Will offering minimum rates ensure a quality cast?	In most cases, yes. Not when looking for beauty/hair models.
15.Can speaking parts in languages other than Spanish be found in Argentina.	Yes, in many, if not most cases. It does take a little more time.

Annex A - Territories

Below is a comprehensive list of territories and their usage cost based on the daily fee paid to the actor.

Global Package (Worldwide)	800%
N. America Package (USA+Canada + Puerto Rico)	320%
Canada	100%
EEUU (Mercado Hispano)	200%
EEUU	300%
Puerto Rico	60%
Caribbean (Package)	80%
Central America (Package)	100%
Latin America (Package)	240%
Latin America & Caribbean (Package)	300%
Latin America and Mexico (Package)	300%
Mercosur (Package)	160%
South America (Package)	200%

Latin America (Package)	200%
Argentina	100%
Aruba	40%
Bahamas	40%
Barbados	40%
Belize	40%
Bermudas	40%
Bolivia	32%
Brazil	100%
Chile	100%
Colombia	80%
Costa Rica	40%
Cuba	40%
Curacao	40%
French Guyana	40%
El Salvador	40%
Guyana	40%
Guatemala	32%
Haiti	40%
Honduras	40%
Islas Caiman	40%
Islas Guadalupe	40%
Jamaica	40%
Mexico	100%
Nicaragua	40%
Panama	40%
Paraguay	40%
Peru	56%
Dominican Republic	40%
Surinam	40%
Trinidad & Tobago	40%
Uruguay	60%
Venezuela	40%
Other Lat Am Countries	40%

Western Europe (Package)	300%
Great Britain (Package)	100%
Germany	100%
Austria	40%
Belgium	40%
Cyprus	40%
Denmark	40%
Spain and the Canary Islands	100%
Estonia	40%
Finland	32%
France	100%
Holland	61%
Island	40%
Italy	100%
Southern Ireland	40%
Northern Ireland	40%
Latvia	40%
Lithuania	40%
Luxembourg	40%
Norway	40%
Portugal	40%
Sweden	40%
Switzerland	40%
Turkey	40%
Other Western European Countries	40%

Eastern Europe (Package)	200%
Albania	40%
Armenia	40%
Azerbaijan	40%
Bielorusia	32%
Bosnia y Herzegovina	40%
Bulgaria	32%
Croacia	32%
Eslovenia	40%
Georgia	24%
Grecia	32%
Hungria	40%
Kazakhstan	40%
Kyrgyzstan	40%
Macedonia	40%
Malta	40%
Moldavia	40%
Polonia	32%
Rumania	40%
Rusia	80%
Republica Checa	32%
Serbia y Montenegro	40%
Tajkistan	40%
Turkmenistan	40%
Ucrania	40%
Uzbekistan	40%
Other Eastern European Countries	40%

Asia (Package)	240%
Afghanistan	40%
Bangladesh	40%
Cambodia	40%
South Korea	80%
North Korea	32%
China	200%
Philippines	40%
Guam	40%
Hong Kong	48%
India	80%
Iraq	40%
Japan	80%
Laos	40%
Malaysia	40%
Nepal	40%
Pakistan	32%
Sri Lanka	40%
Singapore	48%
Taiwan	48%
Thailandia	40%
Vietnam	40%
Other Asian Countries.	40%

Oceania, Polynesia & Pacific Islands (Package)	160%
Australia	80%
Fiji	40%
Indonesia	40%
Salomon Islands	40%
Nauru	40%
New Caledonia	40%
New Zealand	40%
French Polynesia	40%
Samoa	40%
Tonga	40%
Other countries in Oceania, Polynesia & Pacific Islands	40%

Middle East (Package)	160%
Persian Gulf Package	64%
Saudi Arabia	40%
Bahrein	40%
Egypt	40%
United Arab Emirates	40%
Iran	32%
Israel	80%
Jordan	40%
Kuwait	40%
Lebanon	40%
Oman	32%
Qatar	32%
Yemen	40%
Syria	40%
Other Middle Eastern Countries	40%

Africa (Package)	200%
Algeria	40%
Angola	40%
Behn	40%
Botswana	40%
Burundi	40%
Burkina Faso	40%
Cameroon	40%
Chad	40%
Congo	40%
Ethiopia	40%
Ghana	40%
Kenya	40%
Liberia	40%
Libya	40%
Mauritania	40%
Morocco	40%
Mozambique	40%
Nigeria	40%
New Guinea	40%
Senegal	40%
South Africa	61%
Sudan	32%
Tunisia	40%
Zambia	40%
Zimbabwe	40%
Other African Countries	40%